



TRIMONT.

Jennifer Britt

Director, Performing Asset Management

Location:

- Dallas

Contact:

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CRE Experience:

- 30 Years

Education:

- MBA, Duke University
- BS, Business Administration, The University of North Carolina

Industry & Community:

- CREFC Member

Biography:

Jennifer Britt manages a debt portfolio for one of Trimont's largest clients. In this role, she administers deal terms, portfolio and asset level client reporting, evaluation of the underlying collateral's performance and business plan objectives, and the administration of construction advances, lockbox and reserve disbursements. Additional responsibilities include: the analysis of lease economics, budget reviews, evaluating collateral values, market assessments, conducting site inspections, as well as meeting with the sponsors, development contractors, property managers, and leasing agents to ensure business plans are appropriately implemented.

Ms. Britt rejoined Trimont in the summer of 2018. She previously worked at Trimont from 1999 – 2015 as an Asset Manager, then Assistant Vice President and finally as Vice President, Asset Management. During this time, she closed the agreement to manage The Plaza Hotel in New York for seven years, serving as Asset Manager for the renovation and repositioning from hotel to mixed-use. The capital stack totaled over \$1 billion with 16 debt positions including a securitized strip. She oversaw all aspects of construction draw administration, reporting, compliance, condo sales administration and cash management. She also originated a relationship with a non-US lender which grew over a five-year period to service more than \$1.5 billion of committed capital.

Ms. Britt is responsible for creating Trimont's first policies and procedures manual on construction draw administration, compiling company knowledge plus forms and templates created over several years. The manual served as a training document, was provided to rating agencies, and was used as a sales tool.

About Trimont:

Trimont Real Estate Advisors is an industry-leading, global real estate financial services provider with more than \$130 billion USD of client assets under management, providing services to commercial real estate lenders and investors since 1988. The firm has offices in Amsterdam, Atlanta, Dallas, Kansas City, London, Los Angeles, New York and Sydney. From these offices Trimont has managed more than 22,000 transactions in 64 countries. Trimont is a highly rated primary, special and construction servicer with particular expertise in repositioning, development and complex investments, with added expertise on sub-performing and non-performing assets.

Trimont is rated by S&P Global as a Commercial Mortgage Special Servicer (Strong), a Construction Loan Servicer (Strong) and Commercial Primary Servicer (Strong). It is rated by Fitch as a Primary Servicer (CPS2+) and a Special Servicer (CSS2), and by Kroll Bond Ratings, Inc.