



# TRIMONT.

## Beau Jones

Managing Director, Client Services

### Location:

- Dallas

### Contact:

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### CRE Experience:

20 Years

#### • Education:

- BA – Economics, Georgia State University
- Graduate – Advanced Education Program, Cambridge University
- Graduate – Cambridge International Land Institute

### Industry & Community:

- CREFC Member

### Biography:

As Managing Director of Client Services for Trimont, Beau Jones is responsible for expanding and strengthening client relationships to deliver greater business performance and profitability.

With more than 20 years of commercial real estate finance experience, Mr. Jones has substantial commercial real estate underwriting and asset management expertise. His experience includes both domestic and international investments of all major property types, including equity and debt underwriting and asset management, as well as primary and special servicing for Fannie Mae, Freddie Mac, balance sheet, CMBS, construction and interim debt products.

Prior to joining Trimont, Mr. Jones was Managing Director of Business Development for Cohen Financial. He also served as the co-head of the Asset Advisory division, performing underwriting and diligence services while also overseeing the firm's more complex and structured asset management portfolios and relationships. His previous roles include Principal at The Birdsey Group and Head of Asset Management at both Prudential and Situs.

From 1999-2007, Mr. Jones served in several capacities at Trimont, including establishing the European division in London. He served as Director of Asset Management for a \$1.6 billion international private equity fund with assets valued at more than \$10 billion throughout Western Europe and Asia. He was also the lead underwriter for numerous proposed and completed European transactions.

### About Trimont:

Trimont Real Estate Advisors is an industry-leading, global real estate financial services provider with more than \$130 billion USD of client assets under management, providing services to commercial real estate lenders and investors since 1988. The firm has offices in Amsterdam, Atlanta, Dallas, Kansas City, London, Los Angeles, New York and Sydney. From these offices Trimont has managed more than 22,000 transactions in 64 countries. Trimont is a highly rated primary, special and construction servicer with particular expertise in repositioning, development and complex investments, with added expertise on sub-performing and non-performing assets.

Trimont is rated by S&P Global as a Commercial Mortgage Special Servicer (Strong), a Construction Loan Servicer (Strong) and Commercial Primary Servicer (Strong). It is rated by Fitch as a Primary Servicer (CPS2+) and a Special Servicer (CSS2), and by Kroll Bond Ratings, Inc.