



# TRIMONT

## Steven M. Lauer

Chief Legal and Compliance Officer –  
Global

### Location:

- Atlanta

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### CRE Experience:

- 20+ Years

### Education:

- JD, University of Connecticut
- MA, Centre Universitaire d'Avignon

### Biography:

Mr. Lauer serves as Chief Legal and Compliance Officer of Trimont and its affiliated companies. He advises senior management and others within Trimont on a wide range of corporate, regulatory, compliance, and servicing matters, represents Trimont in connection with balance sheet and securitization transactions and oversees outside counsel. He also serves on the firm's Global Advisory Council and Operating Committee as a member of Trimont's senior leadership team

Mr. Lauer has spent most of his career in commercial real estate as a consultant, asset manager and attorney. Before joining Trimont in 2010, he was in-house counsel and director of real estate for a private investor group and managed a multi-million square foot portfolio of commercial properties. Prior to that, Mr. Lauer acted as outside counsel to lenders and borrowers on financings for all major commercial property types, to landlords and tenants on office, retail and industrial leasing matters, and to buyers and sellers of commercial real property.

Earlier in his career, Mr. Lauer worked as a real estate consultant for Kenneth Leventhal & Company (now a part of Ernest & Young) where he represented owners and lenders on borrower debt restructurings, commercial property portfolios and individual assets, evaluated commercial mortgage portfolios for buyers, prepared valuations and strategic plans for commercial properties and advised clients on structured financings.

### About Trimont:

Trimont Real Estate Advisors is an industry-leading, global real estate financial services provider with more than \$130 billion USD of client assets under management, providing services to commercial real estate lenders and investors since 1988. The firm has offices in Amsterdam, Atlanta, Dallas, Kansas City, London, Los Angeles, New York and Sydney. From these offices Trimont has managed more than 22,000 transactions in 64 countries. Trimont is a highly rated primary, special and construction servicer with particular expertise in repositioning, development and complex investments, with added expertise on sub-performing and non-performing assets.

Trimont is rated by S&P Global as a Commercial Mortgage Special Servicer [Strong], a Construction Loan Servicer [Strong] and Commercial Primary Servicer [Strong]. It is rated by Fitch as a Primary Servicer [CPS2+] and a Special Servicer [CSS2], and by Kroll Bond Ratings, Inc.