



TRIMONT.

Terri Magnani

Managing Director, Underwriting
& Advisory Services

Location:

- New York

Contact:

- P: +1-212-321-7954
- E: tmagnani@trimontrea.com

CRE Experience:

- 22 Years

Education:

- MBA – Finance, Saint John's University
- BBA, Loyola College

Industry & Community:

- Member, CREFC
- Series 7 & 63 (expired)

Biography:

Terri Magnani is responsible for the oversight and development of Trimont's Underwriting and Advisory service line in the Americas, including acquisition and new origination, both pre- and post-investment, portfolio optimization, construction/development, structured product and commercial real estate advisory services. Based in the New York office, she manages the investment advisory services for various clients including institutional banks, private equity funds and hedge funds.

Prior to joining Trimont in 2019, Ms. Magnani was a Senior Managing Director in the Diligence Advisory Group at Cushman & Wakefield. She spent more than three years in that role focused on commercial real estate advisory, diligence and underwriting services for debt and equity transactions, restructuring and recapitalizations and asset surveillance.

Ms. Magnani has a diverse background in bridge, construction and conduit loan underwriting, CMBS trading, structure and loan analysis as well as commercial real estate research. Previous to her time at Cushman & Wakefield, she held positions at Barclay's Bank PLC, Kroll Bond Rating Agency, Tricadia Capital, LLC and Merrill Lynch Investment Advisors.

About Trimont:

Trimont Real Estate Advisors is an industry-leading, global real estate financial services provider with more than \$130 billion USD of client assets under management, providing services to commercial real estate lenders and investors since 1988. The firm has offices in Amsterdam, Atlanta, Dallas, Kansas City, London, Los Angeles, New York and Sydney. From these offices Trimont has managed more than 22,000 transactions in 64 countries. Trimont is a highly rated primary, special and construction servicer with particular expertise in repositioning, development and complex investments, with added expertise on sub-performing and non-performing assets.

Trimont is rated by S&P Global as a Commercial Mortgage Special Servicer (Strong), a Construction Loan Servicer (Strong) and Commercial Primary Servicer (Strong). It is



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rated by Fitch as a Primary Servicer (CPS2+) and a Special Servicer (CSS2), and by Kroll Bond Ratings, Inc.