



TRIMONT.

Trey Smith

Managing Director, Credit & Asset Management

Location:

- Atlanta

Contact:

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CRE Experience:

- 20 Years

Education:

- BA, Finance - Georgia State University

Industry & Community:

- CREFC Member
- REIAC Member

Biography:

Trey Smith leads and coordinates the activities of Trimont's Credit & Asset Management service line. His team performs credit and asset management and servicing duties including cash management, capital expenditure administration, construction draw administration, collateral and guarantor performance tracking, business plan implementation and monitoring, market analysis, document term compliance, collateral valuations, condominium tracking and sales administration. While at Trimont, Mr. Smith's responsibilities have included asset cash management, assessing property, competitor and market performance, in-depth analysis of property financials and performance trending, responding to investor and rating agency queries, analyzing servicer performance and reporting, surveillance management of investor portfolios, B-note and mezzanine investments across all property types.

Mr. Smith has over 20 years of professional experience in real estate finance, corporate finance and property management. His portfolio of managed assets has included senior housing, land conversions, condo construction and sales, retail, hospitality, data center, office and multifamily projects across the capital stack. He asset managed mezzanine positions on two multifamily portfolios with HUD financing and a senior living portfolio with 23 properties. Prior to joining Trimont in 2003, Mr. Smith worked as a corporate loan examiner for the Fortune 500 Regions Financial Corporation providing credit ratings for the corporate loan portfolios of banks in the Regions network throughout the southern and southwestern United States.

About Trimont:

Trimont Real Estate Advisors is an industry-leading, global real estate financial services provider with more than \$130 billion USD of client assets under management, providing services to commercial real estate lenders and investors since 1988. The firm has offices in Amsterdam, Atlanta, Dallas, Kansas City, London, Los Angeles, New York and Sydney. From these offices Trimont has managed more than 22,000 transactions in 64 countries. Trimont is a highly rated primary, special and construction servicer with particular expertise in repositioning, development and



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complex investments, with added expertise on sub-performing and non-performing assets.

Trimont is rated by S&P Global as a Commercial Mortgage Special Servicer (Strong), a Construction Loan Servicer (Strong) and Commercial Primary Servicer (Strong). It is rated by Fitch as a Primary Servicer (CPS2+) and a Special Servicer (CSS2), and by Kroll Bond Ratings, Inc.