



TRIMONT.

TRIMONT ANNOUNCES THREE NEW HIRES IN SYDNEY

Firm continues rapid growth trajectory in Asia-Pacific and around the world

ATLANTA (December 16, 2019) - Trimont Real Estate Advisors, the global leader in commercial real estate credit management, facility and security agency, due diligence and advisory services, today announces three key new hires for the Asia-Pacific region: Catherine Suomalainen, Director, Credit & Asset Management; Esther Ang, Director, Operational Services; and Mark Donnelly, Director, Investment Advisory Services. These new hires will report to Rebecca Percossi, Managing Director, APAC for Trimont.

“The addition of these three, highly talented and experienced professionals are representative of our rapidly growing business in, and commitment to the APAC region. Trimont is particularly well known for its ability to deliver expertise and unmatched service on more complex commercial real estate credit, and Catherine, Esther and Mark will bolster this value proposition for the APAC team while operating closely with our teams across the Americas and EMEA regions, said Brian Ward, Chief Executive Officer, Trimont Real Estate Advisors.”

Catherine Suomalainen will lead Trimont's APAC Credit & Asset Management team, focusing on the financial oversight, business plan development and execution of performing and non-performing commercial real estate credit. Most recently, Catherine served as the Head of Investec's Private Banking Lending Operations in London. Prior to that, she held various leadership roles for Investec Bank (Australia) Limited, focusing on middle office and operational teams.

Esther Ang will lead Trimont's APAC Operational Services team, focusing on facility and security agency functions for the company. Esther brings extensive financial services experience to the company, having spent more than 12 years with Perpetual Limited, most recently heading its agency and trustee services business. Prior to that, she worked in roles dedicated to retail securities, regulated fiduciary services and securitisation.

Mark Donnelly will lead Trimont's APAC Investment Advisory Services team, focusing on pre- and post-funding due diligence, underwriting, credit valuations and related advisory services for clients deploying CRE credit across the region. Mark joins Trimont from Colliers International where he served as an Associate Director in Colliers' Strategic Advisory team. He previously spent time as an Executive with KPMG Real Estate Advisory Services, following a six-year term with Colliers International in the corporate restructuring team in Scotland.

“After a thorough, global recruitment effort, we're thrilled to bring these three highly talented professionals on board. They are each uniquely positioned to service their respective areas of expertise and will work in close cooperation with their counterparts in EMEA and the Americas to best serve our clients,” said Rebecca Percossi, Managing Director, APAC, Trimont Real Estate Advisors.

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About Trimont Real Estate Advisors

Trimont specializes in the asset management of complex performing and non-performing credit on behalf of commercial real estate lenders and investors around the world. As part of our services, Trimont also excels at loan servicing, facility and security agency, cash management, fund and asset level accounting, underwriting, due diligence and leading technologies such as *Triview*, which empower our clients to better evaluate and manage risk and return.

Over its 30-year history Trimont has managed more than A\$800 Billion of debt and equity investments into commercial real estate, comprising more than 20,000 transactions in 64 countries. Trimont is highly rated by Standard & Poor's, Fitch and Kroll and serves clients around the world from major offices in Amsterdam, Atlanta, Dallas, Kansas City, London, Los Angeles, New York and Sydney.

Trimont is amongst the world's most highly rated primary, special and construction servicers. Trimont is rated by S&P Global as a Commercial Mortgage Special Servicer (Strong), a Construction Loan Servicer (Strong) and Commercial Primary Servicer (Strong). It is rated by Fitch as a Primary Servicer (CPS2+) and a Special Servicer (CSS2), and by Kroll Bond Ratings, Inc.

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