



Success in Year 1 for Trimont's APAC Office!

10 May 2020

Congratulations to our APAC team for a very successful first full year of operation. The Sydney office underpins Trimont's long-held objectives for globalization and plays an essential role in establishing global connectivity for Trimont and its clients worldwide.

The team currently manages over \$AUD 800mn of our client's credit with loans secured by commercial real estate located both in New Zealand and across 5 states of Australia. The real estate assets are also across 5 asset classes with a mixture of non-income producing, income-producing and transitional assets.

"This level of global access affords us the ability to extend our reach into previously untapped markets while also providing advanced global insight for our clients and prospective clients", says Trimont CEO Brian Ward. "The utilization of leading technologies and systems allows Trimont to better leverage the resources of a global company to provide an unparalleled level of service to our clients".

Rebecca Percossi, Managing Director – APAC, has effectively presided over the development of a growing team and a business strategy that's tailored to the region, resulting in an upswing of new business across each of our service lines. "I am very proud of how far this office has come in a year", said Rebecca. "However, we are only just beginning to scratch the surface of our potential. We look forward to increasing our footprint within the market and maintaining the high level of service the Trimont name is known for."