



TRIMONT

**TRIMONT ACCELERATES GLOBAL GROWTH WITH OPENING OF NEW OFFICE IN SYDNEY, AUSTRALIA**

*New Managing Director Rebecca Percossi to Establish Further Global Integration in Key Australian and Asian Markets*

**ATLANTA, GA – April 8, 2019** – Trimont Real Estate Advisors, the global leader in third-party commercial real estate asset management, servicing and underwriting services with more than USD \$130 billion of client assets under management, today announces the opening of its new Sydney, Australia office. An integral step in expanding their global presence, the opening is testament to the company’s rapid growth and strong demand in the Asian, Australian and European sectors.

“In conjunction with our recent announcement to expand our London office, the new Sydney location will play an essential role in establishing global connectivity,” said Brian Ward, Global Chief Executive Officer, Trimont Real Estate Advisors. “The utilization of leading technology, systems and processes will allow us to leverage the resources of the entire company around the world, regardless of where our clients are doing business, while providing an unparalleled level of service to our clients.”

The new office will be spearheaded by Rebecca Percossi, who will serve as the Managing Director for the Australian team. Hailing from an extensive finance and real estate background, Rebecca spent the last three years as Director at PwC working within the Real Estate Deals team with a responsibility for the management of the restructuring team. She also served as Vice President for Blackstone Group, where she was responsible for the work out of distressed loans secured against commercial real estate.

In addition to Sydney, Trimont has experienced meteoric growth over the last three years. In the first quarter of 2019 alone, they have expanded their London office with two new key leadership hires and opened a new office in Kansas City. Since 2016, the company has experienced a 26 percent year-over-year increase in its client-base as well as a 500% increase in its construction asset management business.

**About Trimont Real Estate Advisors**

Trimont Real Estate Advisors is an industry-leading, global real estate financial services provider with more than USD \$130 billion of client assets under management, providing services to commercial real estate lenders and investors since 1988. The firm has offices in Amsterdam, Atlanta, Dallas, Kansas City, London, Los Angeles, New York and Sydney. From these offices Trimont has managed more than 22,000 transactions in 64 countries.

Trimont is a highly rated primary, special and construction servicer, with particular expertise in repositioning, development and complex investments, with added expertise on sub-performing and non-performing assets. Trimont is rated by S&P Global as a Commercial Mortgage Special Servicer (Strong), a Construction Loan Servicer (Strong) and Commercial Primary Servicer (Strong). It is rated by Fitch as a Primary Servicer (CPS2+) and a Special Servicer (CSS2), and by Kroll Bond Ratings, Inc.

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